

ALLIANCE





# **JUMBO-SAL-ALLIANCE**

## **WE ARE PASSIONATE ABOUT HEAVY LIFT SHIPPING SOLUTIONS**

Jumbo-SAL-Alliance proudly offers you the best maritime heavy lift project shipping solutions with unrivalled flexibility to fit your shipping project scope, schedule, and destination. We are passionate about engineering and innovating shipping solutions and making the extraordinary possible for you.

**GET TO KNOW  
US BETTER BY  
WATCHING  
OUR FILM**





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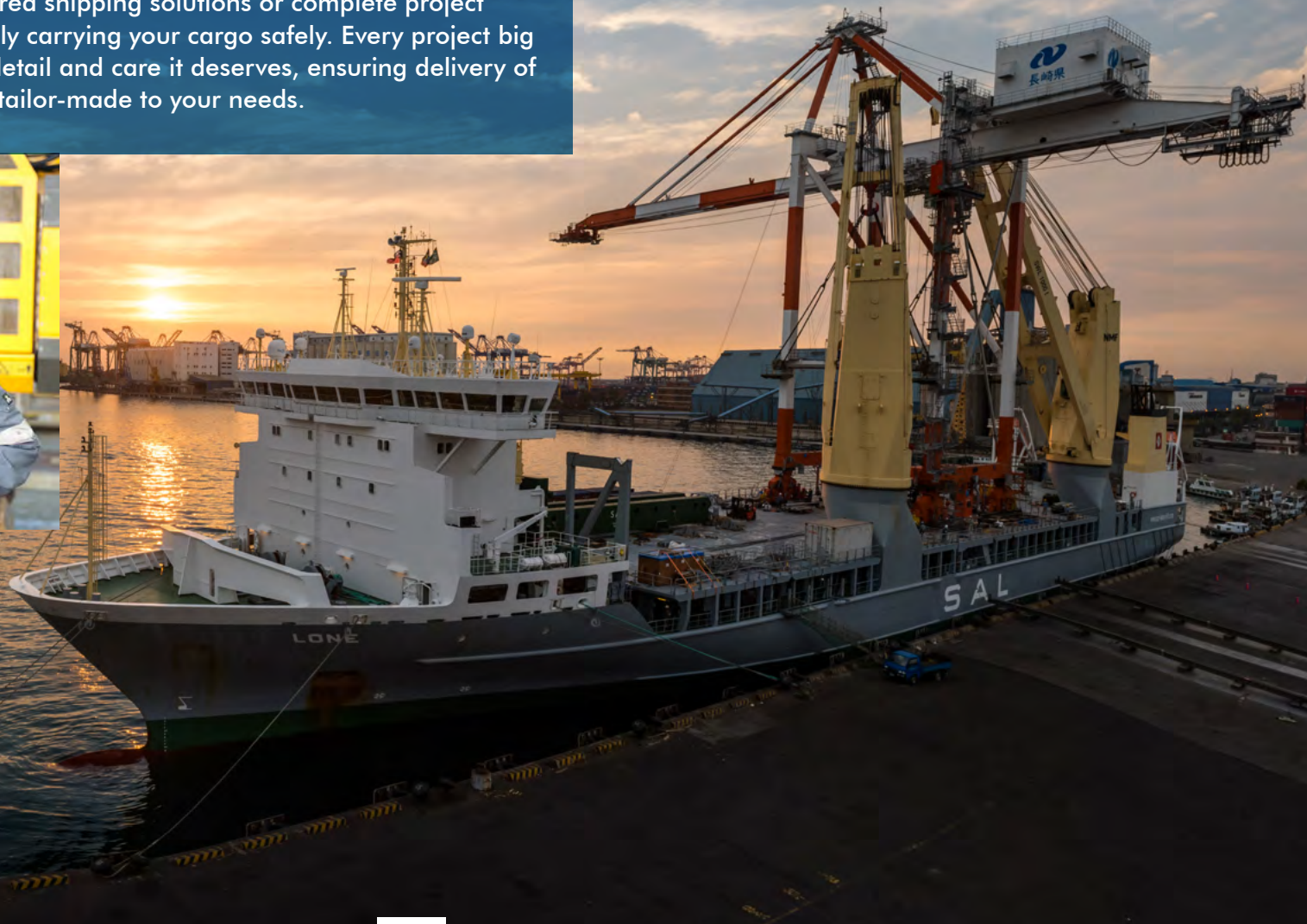
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# MORE THAN A CARRIER

## Maritime Heavy Lift Project Solutions

Jumbo-SAL-Alliance stands for **reliability, trust, innovation** and **partnerships** with our clients. Whether you are looking for heavy lift or breakbulk transport, global transport logistics, engineered shipping solutions or complete project management, we go beyond simply carrying your cargo safely. Every project big or small is given the attention to detail and care it deserves, ensuring delivery of the best shipping project solution tailor-made to your needs.





# PARTNER OF CHOICE – WHAT'S YOUR PREFERENCE?

We realise that it is our clients **who define us**. You challenge us to raise our game and you push us to innovate and bring your projects forward. This is a team effort, let's build a partnership that carries some weight.

**Large Scope &  
Complex Projects**

**Single  
Shipments**

**Specialist  
Engineering**

**Project Management  
& Logistics**

**WE ARE YOUR "PARTNER OF CHOICE"  
FOR ALL YOUR SHIPPING NEEDS.**

**Semi-liner Service**

**Contract of  
Affreightment**

**Spot Cargo**

**Total  
Logistics  
Solutions**

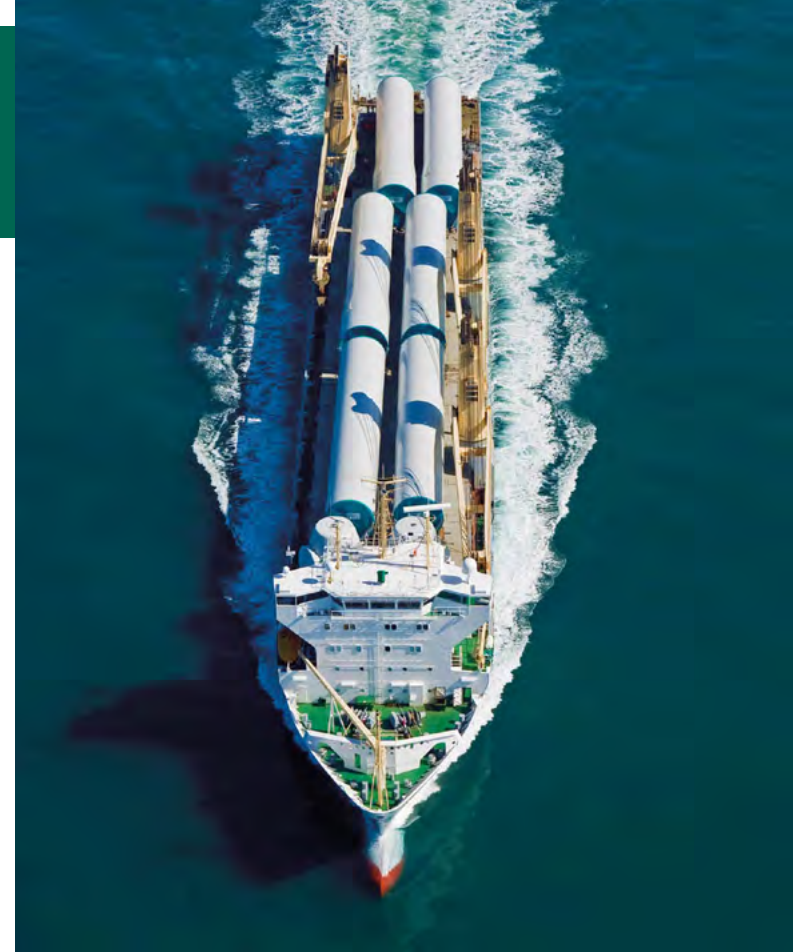
# PARTNER OF CHOICE WHAT'S YOUR PREFERENCE?

The combination of superior semi-liner services with the capability to handle single ultra-heavy transports makes us your logistics partner of choice, both for those of you looking to ship single items and for those in need of a total logistics solution for large quantities of breakbulk or heavy lift cargo. Blending specialised crews and advanced engineering, we ensure the right maritime transport solution is prepared for you regardless of your cargo type, preferred port or schedule.

When you book your cargo with Jumbo-SAL-Alliance, rest assured we will take care of the finer details and solve any logistical challenges along the way to deliver a reliable service for you. You can depend on us.

## Solutions to fit your scope

- A **flexible** solution – we can handle adjustments to your project schedule and still ensure your transportation stays on track.
- A **“fit for project”** solution – we provide the best solutions possible for your project or shipment. Reliable solutions that meet the specific needs of your project and never fail to consider overall projects costs.
- A **reliable** solution – you can trust that our people understand the needs of your project and that your cargo will be transported in a safe and efficient manner, meeting critical project deadlines.
- A **complete** solution – we offer complete maritime heavy lift projects.



## Our offer to you

- Full project management
- Extensive QHSE
- Comprehensive engineering solutions
- Time sensitivity
- Flexibility
- Safe & timely delivery
- Reliability
- Cost effective solutions
- Engineering support (on-site support)
- 24/7 available across the globe
- Fast commercial response





# PROJECT SEGMENTS SOLUTIONS FOR ALL

We serve a wide array of sectors, including Port Handling Equipment, Power, Oil & Gas, Breakbulk, Offshore Equipment and Offshore Services and tailor our offering to your needs.

## THE MARKETS WE SERVE

### PORT HANDLING EQUIPMENT

- ▶ Port cranes
- ▶ Ship(un)loaders
- ▶ Stackers & reclaimers
- Wharf decks

### POWER

- ▶ Wind turbines / offshore foundations
- Nuclear
- ▶ Turbines & power generators

### OIL & GAS

- LNG plants
- Petro chemical
- ▶ Refinery equipment

### OFFSHORE EQUIPMENT

- ▶ Modules
- Reels
- Carousels
- ▶ General equipment

### BREAKBULK

- ▶ Yachts, Tugs & floating cargo
- ▶ Heavy machinery

### OFFSHORE SERVICES

- Floating storage
- Timecharter of DP vessels
- Installation support services

# PROJECT SEGMENTS SOLUTIONS FOR ALL

## Do you have a shipment you need our help with?

With Jumbo-SAL-Alliance, you have one entry point where your project requirements will be reviewed by our chartering team and engineers who will team up to find the best possible project solution. We **ease your project management load**, walk you through the full logistic operations and bring your goods to where you need them, allowing you to focus on your project not the logistics.

We provide:

- End-to-end project management through dedicated in-house project management teams.
- Full scope setups for vessel mobilisations incl. special equipment procurement and rigging.
- On-carriage solutions upon request.
- Chartering of additional third-party vessels incl. deck carriers and/or ro/flo vessels on request.



FIND OUR POSITION LIST HERE

Jumbo-SAL-Alliance |  
Innovative, safe and efficient  
heavy lift solutions.



**We do what it takes  
to get the job done  
– timely, efficiently,  
and safely.**



# RELIABLE PEOPLE A TEAM YOU CAN TRUST

From shore staff to crew worldwide, it is all about people. You can rely on our team to partner with you on many levels, communicate with you every step of the way and deliver results time and time again. We want to make sure we create value for you.

## **A knowledgeable and experienced team**

You can count on expert assistance from our multi-disciplinary project teams housed in our competence centres. Our people include our **commercial, engineering, project management** and **QHSE** teams, as well as our **crew** and **port captains**. We work closely together with a combined network of agents and offices worldwide to provide you with a partnering mentality, expert advice and safely delivered goods.

Our ship's crews have experience like no other. All loading and discharging operations are handled by our own crews, ensuring smooth handling for your cargo.

**We understand complex transportation requirements, we can therefore not only ship your goods but advise and guide you through every step of your logistics journey. A team you can rely on.**







# SAFE OPERATIONS HIGHEST QHSE STANDARDS

Safety is paramount for us. Our team operates to the highest safety standards for all elements of the project, creating a safe working environment for all people and cargo involved. In addition, we continuously improve our in-house safety programmes and regularly train our teams.

This embedded safety culture ensures we maintain high safety project practices at all times, assuring your cargo will be transported as planned.


- Certified to the best industry standards incl. ISO 9001, ISO 14001 and ISO 45001 (by Jumbo & SAL as operators) and additionally to all relevant maritime standards.
- Safety values that shape our operations and extensive training programmes.
- Comprehensive QHSE setups to meet the highest demands of industrial clients.
- By combining Safety and Quality Management systems, we create a “best of both worlds setup” and strive for operational excellence.



**Safety comes first  
in our operations.  
Stay Well!**







# ENGINEERING EXCELLENCE ALL SHAPES & SIZES

A **reliable** operation requires skilled people to succeed time and time again. Our team is made up of highly trained engineers and project management specialists that put their **expertise** to work for your project.





**We engineer  
the best  
shipping  
solution for  
you, so you  
don't have to.**

From semi-liner services to one-off solutions for even the most challenging lifts we can engineer your most **cost-effective** and **efficient** shipping solution. From finite element calculations to ship motion analyses to preparatory 3D animations, we are **your one stop destination for engineering and logistics excellence.**

### **Engineering is in our DNA**

We house a team of +100 engineers to ensure an efficient, reliable and safe solution for you.

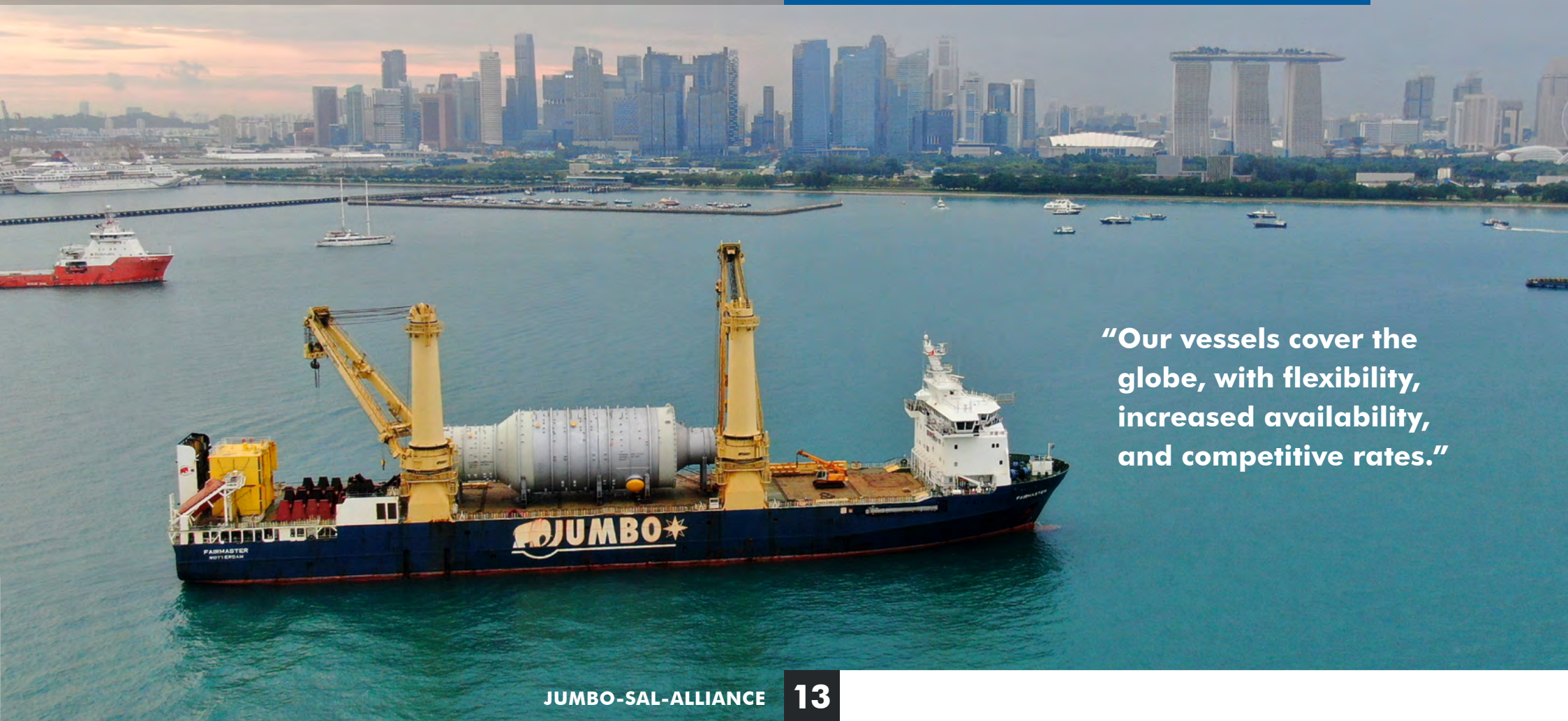
You can expect from us:

- Tailor-made solutions.
- Fully documented solutions.
- CAD modelling in 2D and 3D.
- FE analyses and design of sea fastening, deck and support structures.
- Planning of weather-restricted transport and weight-critical cargo incl. on-board motion monitoring.
- Ship motion studies, dynamic lift analysis, installation and mooring analysis.
- And more. Let us know what solution we can prepare for you.



We focus on safer, faster and more cost-efficient results. Smarter by all accounts.

# INNOVATIVE SOLUTIONS SAFER, SMARTER, FASTER



**"Our vessels cover the globe, with flexibility, increased availability, and competitive rates."**



# FLEXIBLE FLEET – HERE WHEN YOU NEED US, THERE WHERE YOU WANT US



What do we mean by a flexible fleet? With a large versatile fleet of advanced project cargo vessels, we can offer more **flexibility in scheduling** and **increased availability** of tonnage to the market. With our unique offering of combined strengths and resources we deliver solutions worldwide for your renewable, oil & gas, marine and yachting, breakbulk and industrial cargo to support your scheduling requirements.

Our heavy lift vessels form the largest 800+ t project heavy lift fleet in the world. With lifting capacities up to 3,000 t SWL and unmatched deck strength, you can bring us all types of outsized or heavy equipment, and we will provide the right transport solution from coast to coast worldwide.

Among our fleet are three DP2 vessels, two range-extending Fly-Jibs and eleven ice-class vessels allowing us to arrive at almost any location and master the most demanding scopes.

**DISCOVER OUR FLEET**  
Open our extensive fleetlist.



# SPECIALISED PROJECT MANAGEMENT TAILOR-MADE

We manage your **entire transport solution**. Whether it is offshore wind, oil & gas or other industrial projects, cargo becomes bigger and demands grow more complex. Our project management team is used to adapting to and handling these changes resulting in the successful execution of your project.

There comes a time in every project when we say, **“we can take it from here.”** Collaboration is key for us when working together. At a certain stage our client wants to move on to the next challenge in the project and they need to know we have got it covered. When you need to focus on the project, your logistics is in safe hands with us.

## STRONG ON PARTNERSHIP – REST ASSURED



# GLOBAL COVERAGE UNRIVALLED REACH & AVAILABILITY



WHY DON'T YOU  
GET IN TOUCH FOR  
A CHAT? FIND YOUR  
NEAREST CONTACT

We are always close with experts in 22 countries, a global network of 25 agents. Our operational abilities and advanced heavy lift vessels allow us to work in any location from transiting icy waters in the north to calling at remote ports in the south.



📍 Headquarters  
📍 Own offices & exclusive agents



# OUR TRADELANES GLOBAL SERVICES AND HIGH FLEXIBILITY

Name the destination and we can provide you with an agile and highly flexible shipping service.

**WATCH  
OUR FILM  
AND FIND  
OUT MORE  
ABOUT THIS  
PROJECT**



**CONTACT THE  
JUMBO-SAL-ALLIANCE TEAM TODAY**  
[solutions@jumbo-sal-alliance.com](mailto:solutions@jumbo-sal-alliance.com)



# OUR TRADE LANES

## GLOBAL SERVICES AND HIGH FLEXIBILITY

WANT TO FIND OUT  
WHERE ARE VESSELS  
ARE CURRENTLY?  
CONSULT OUR  
POSITION LIST



### GLOBAL TRAMPING & SUPERIOR SEMI-LINER SERVICES

- Europe – Asia via Persian Gulf
- Europe – West Africa – Cape – East Africa
- Asia – East Africa – Cape – West Africa
- Europe – North America
- Europe – South America
- Any port upon request incl. Northern Sea Route transiting Europe / Asia

### SERVICES

- Multiple sailings per month each direction
- Flexible service between project & semi-liner (full and/or part cargo options)
- Secondary ports / remote port access

- Africa service route
- North Continent / Asia semi-liner trade
- Intra Americas services
- Cross Atlantic / Pacific trade
- - - Further destinations



## Journey's end

They say it's the journey that counts,  
but we can assure you that arriving at  
the destination safely and on time with  
your cargo is just as important to us.



Contact the Jumbo-SAL-Alliance team today  
[solutions@jumbo-sal-alliance.com](mailto:solutions@jumbo-sal-alliance.com)

[www.jumbo-sal-alliance.com](http://www.jumbo-sal-alliance.com)

